



MOUNT MORGAN GOLD AND COPPER PROJECT

INDUSTRY BRIEFING SESSION

WEDNESDAY 25TH OCTOBER



Acknowledgment of Country

Let us begin by acknowledging the Traditional Custodians of the land on which we meet today, the Darumbal People, and pay my respects to their Elders past, present and emerging.

I extend that respect to the neighbouring Aboriginal peoples within our Local Government Area, the Gaangalu Nation People and Barada Kabalbara Yetimarala People, and also acknowledge the Torres Strait Islander People whose land is in the Torres Strait but who live and work on Aboriginal land.



Mayor's Message

- + For those in the room today that may be awarded work packages I would strongly encourage you to look to employ locals and organise local contracts where possible in Mount Morgan to help bring the mine back to life and support the town



Wade Clark

Economic Development Manager
Advance Rockhampton

**AGRICULTURE
& WATER**



**ENERGY
& MINING
SERVICES**



**LOCAL
CONTENT**



**MAJOR
EVENTS**



**TOURISM &
MARKETING**



**RESOURCES &
CONSTRUCTION**



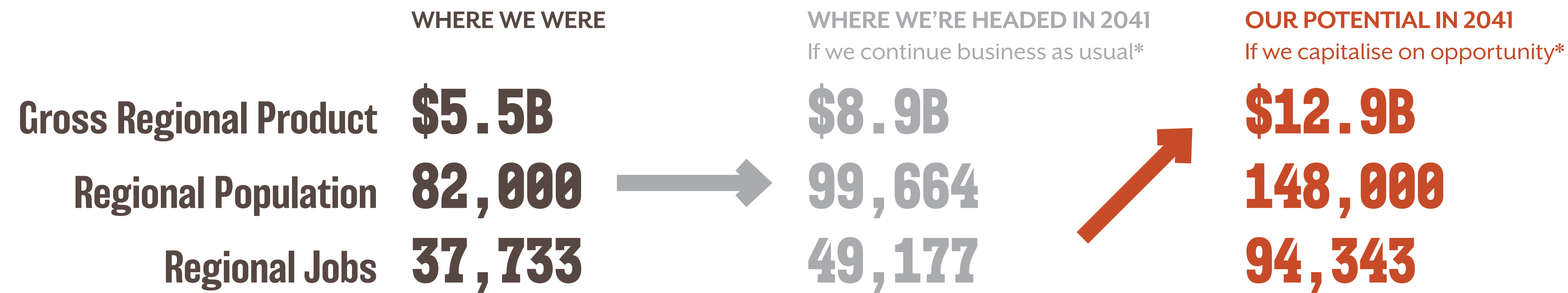
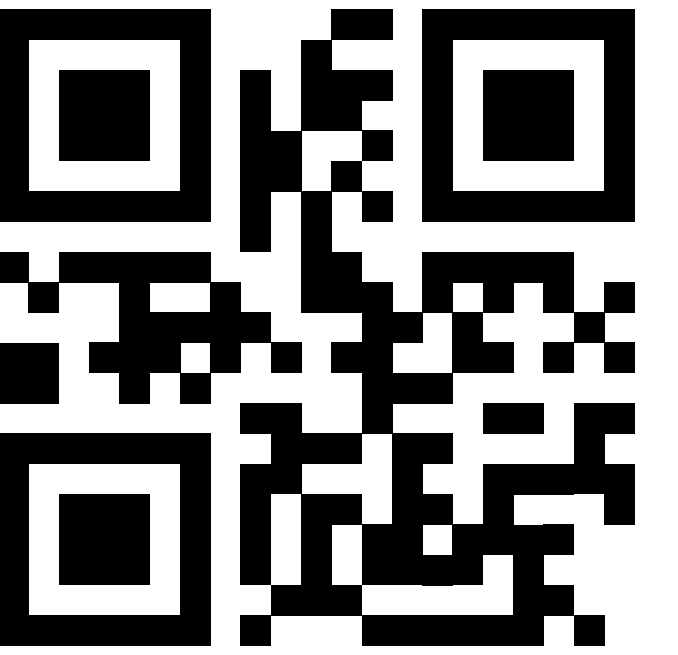
DEFENCE



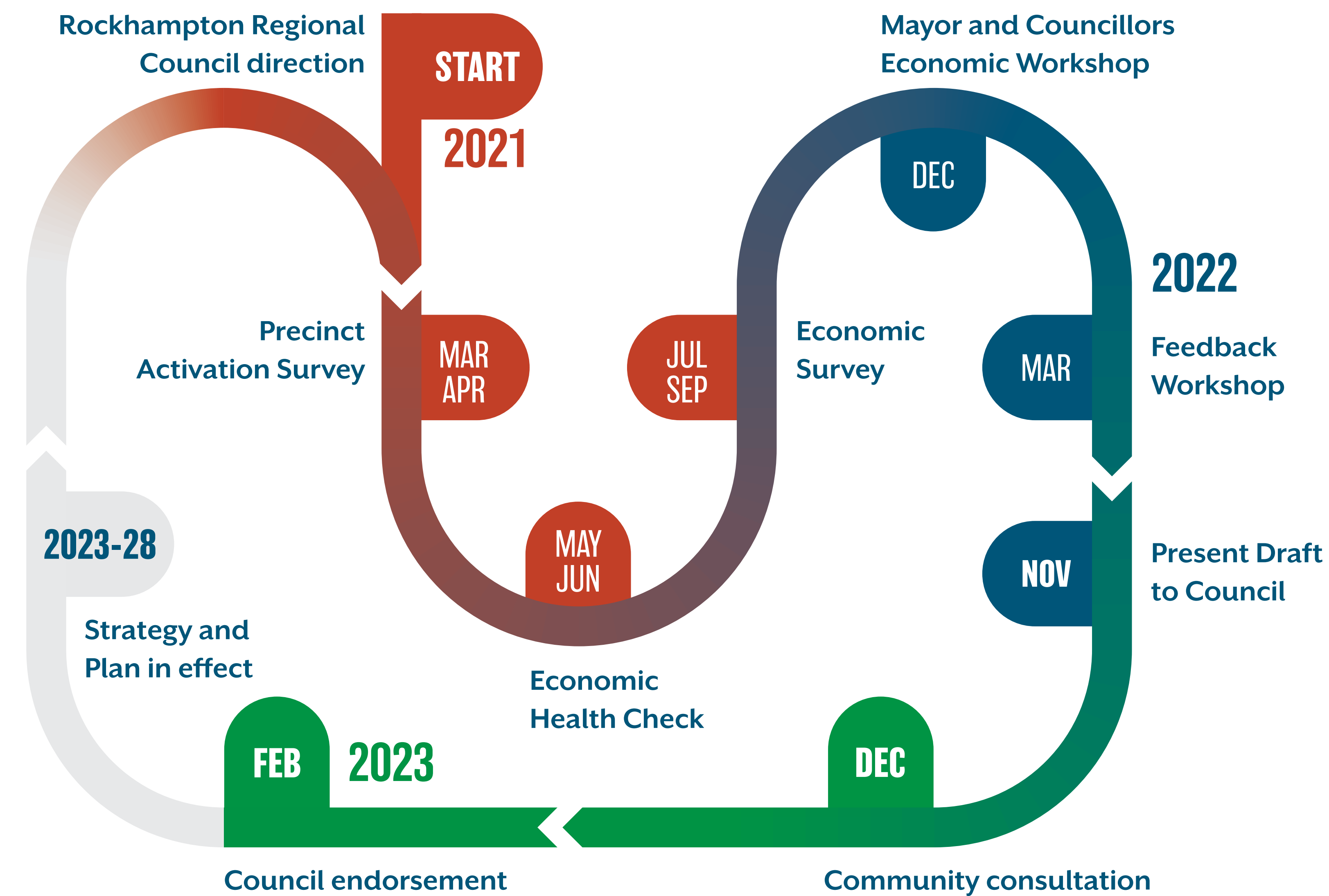
ADVANCE
Rockhampton
Regional Council
ROCKHAMPTON

The economic development, tourism, events and destination marketing driving force of the Rockhampton Region. Fully funded by Rockhampton Regional Council

ROCKHAMPTON REGION ECONOMIC DEVELOPMENT STRATEGY+ACTION PLAN



OUR PROCESS



ECONOMIC DEVELOPMENT STRATEGY 2023-2028



ECONOMIC ACTION PLAN 2023-2028



Economic Development, Tourism, Events & Marketing



TOTAL ECONOMIC CONTRIBUTION



**KEY
CONTRIBUTOR**

\$1.9B

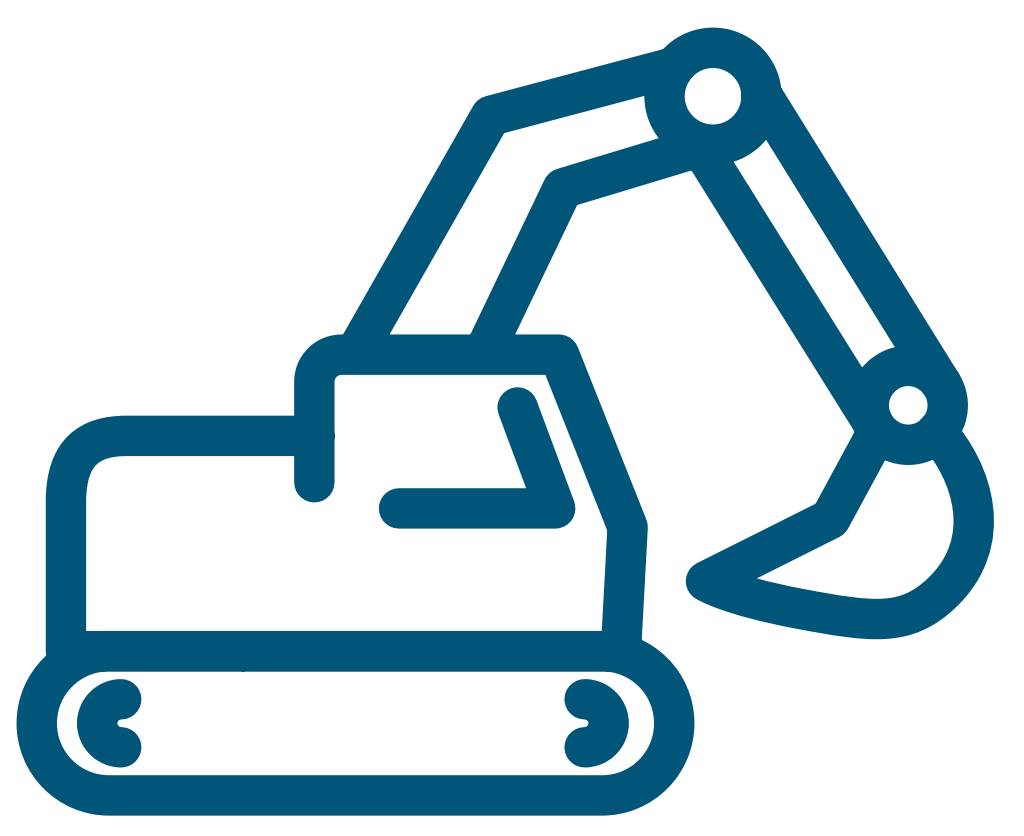
30% of
Rockhampton's GRP



**LOCAL JOBS
SUPPORTED**

10,523

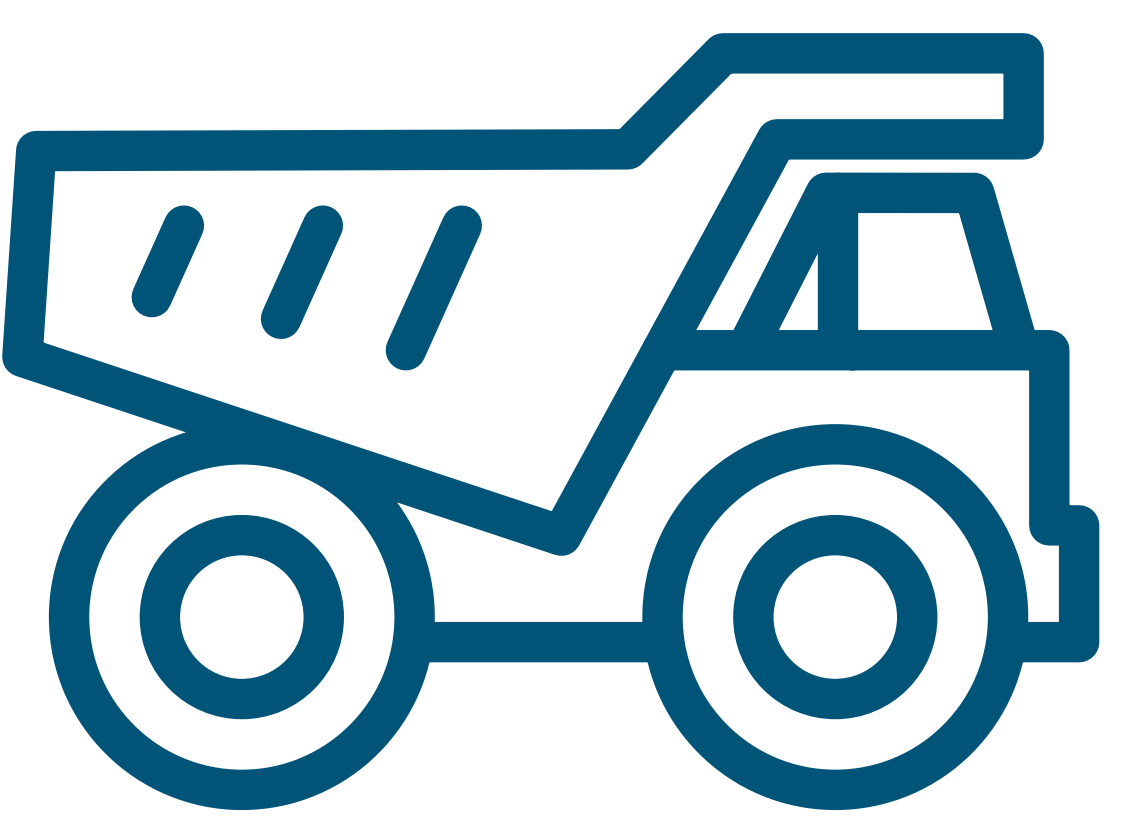
26% of Rockhampton's
total employment



**BIG
SPENDER**

\$501M

spent across 611 local
business and 75 charities



**GROWTH
SECTOR**

20.9%

Mining growth from
2011 to 2021

**Rockhampton Region's
resources**



Rockhampton Region Council is committed to a vibrant Mount Morgan

Some of our key initiatives for Mount Morgan are:

- ✦ Morgan Street CBD Redevelopment Project
- ✦ Mount Morgan Pool Upgrade
- ✦ Mount Morgan Pipeline
- ✦ Sewage System Upgrades
- ✦ Road Improvements
- ✦ Mount Morgan Mountain Bike and Walking Trails
- ✦ Advancing Mount Morgan Strategy
- ✦ Collaboration with Mount Morgan Promotion and Development
- ✦ Collaboration with Heritage Minerals

Advance Rockhampton local content partner for Heritage Minerals

- + Revitalising Mount Morgan has been a focus for the Council since we became one region and this project is a cornerstone to the revitalisation.
- + Advance Rockhampton has been working closely with Heritage Minerals for 3 years to secure and progress this project
- + Advance Rockhampton has been actively involved in developing local content strategies, securing local employment outcomes and other activation plans
- + Advance has re-mapped the local supply chain for major projects and is assisting with targeted communications to promote packages as they are released to ensure usage of local content



Advance Rockhampton



**Rockhampton
Regional Council**

ADVANCE



ROCKHAMPTON

Sign up to the Advance Rockhampton Newsletter

The Department of
**State Development, Infrastructure,
Local Government and Planning**

Supplier Capability Building Program



DSDILGP's supplier capability building program

Capability Statement Workshop

Identifying and articulating customer value

- This workshop aims to help organisations articulate their value to potential or existing customers.

Tendering for Business Workshop

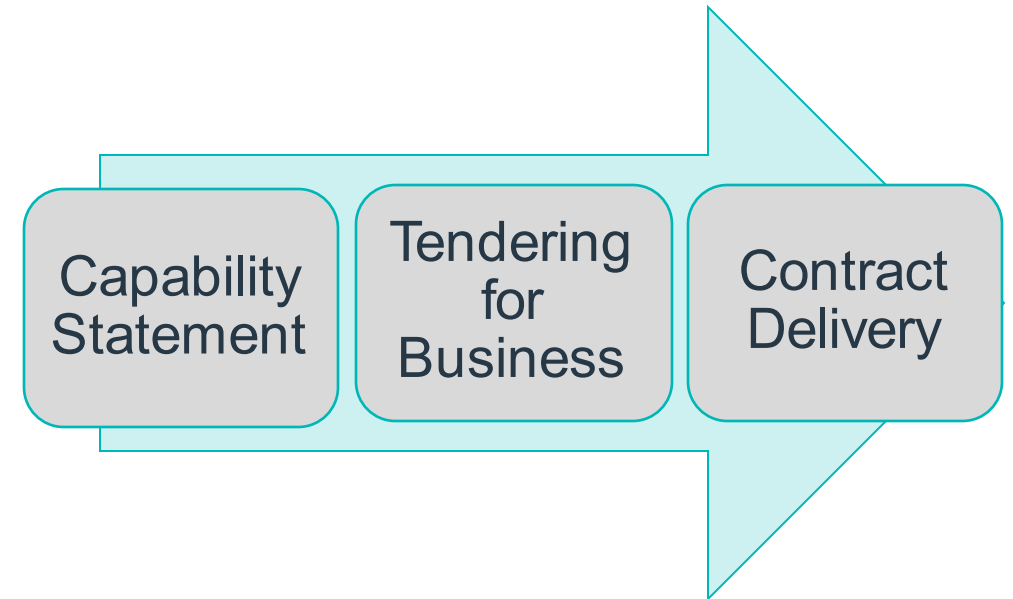
Prepare comprehensive and conforming bids to tender

- This workshop aims to help organisations improve their chances of converting tender opportunities into orders. The common pitfalls that lead to submitting non-conforming tenders.

Contract Delivery Workshop

Delivering contract requirements

- This workshop aims to help organisations understand their obligations to successfully deliver the requirements of a contract.



Email: workshops@dsdilgp.qld.gov.au

Your high impact capability statement

Great information for
buyers, employees,
subbies

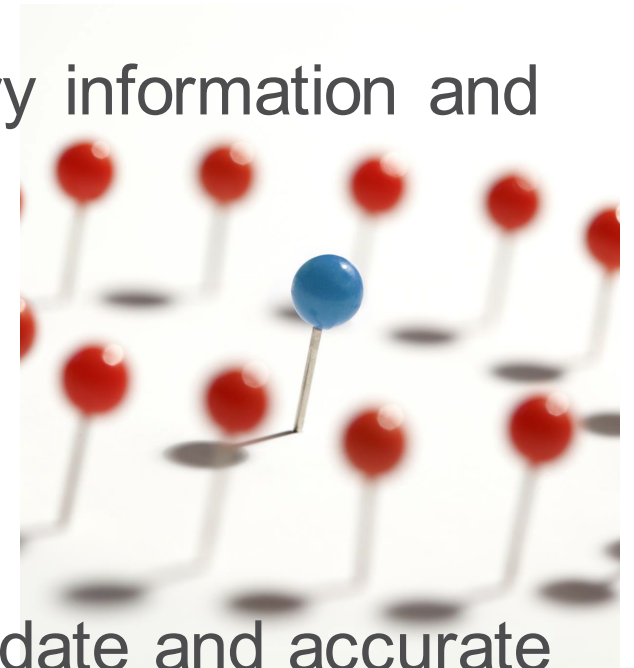
HIGH IMPACT CAPABILITY STATEMENT

- » Covers the information buyers want to know
- » Short and long versions that explain the value you offer in 5 key areas:
 1. **Value proposition** – what you do, client sectors, area, value that differentiates you, key words
 2. **Products/services detail** – physical and customer support/ service you provide
 3. **Project track record** - what you did, challenges, how you delivered value
 4. **Innovation** – can be a service or product
 5. **Project values** – how you align with values

Book into a DSDILGP Capability Statement workshop - create a high impact capability statement

Tips for EOs and tender preparation

- » Tender writer needs support of a bid team (finance/ estimator, technical expertise)
- » **Plan early** - map out critical dates, highlight mandatory information and opportunities to add value
- » Include your **capability statement**
- » Respond with a **customer focus**
- » Answer **all** questions and be **succinct**
- » **Review** – have someone else review your response
- » Be **visible** – make sure your online presence is up to date and accurate



Top tips for targeting work

Remember!

Start early

Be ready

Track wins/losses

Seek feedback



Be clear on your tier in the project supply chain - and who you need to target



Network – you may be able to subcontract or collaborate with someone in the room or in your network



Always **keep your business development going** – connect at briefings, with your network, referrers



Be visible – capability statement but also website, social media, go to events/briefings



Be clear on **how portals work** – EOIs are not tenders and you won't necessarily be advised of the results



Portals and projects publicise '**awarded contracts**' – may be good contacts for potential work

Book into a DSDILGP Tendering for Business workshop - strengthen your skills

Successful contract delivery

- » Check the contract aligns with the tender and your response
- » Understand each parties obligations under the contract - know what is expected of you and what you can expect
- » Develop a contract management plan – track KPIs, plan out all timelines (what needs to be done, by whom, how and when)
- » Participate in contract review meetings – communicate!
- » Properly close out the contract

Be tender and contract ready

Recommended

- » **Attend** project briefings, meet project teams
- » **Network** - a business in the room may have contracting opportunities for you!

Be visible

- High impact capability statement
- Supplier/project portals
- Networking and business development

EOI and tender ready

- Information on capabilities, experience - ready & current
- Track opportunities, requests
- Understand and respond to tender documents

Effective contract delivery

- Ensure you and subcontractors understand obligations
- Comply with contract terms

Book into a DSDILGP Contract Delivery workshop – deliver success!

For further assistance

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Senior Economic Development Officer

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Government and Planning

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Mt Morgan Tailings
Processing &
Rehabilitation Project
Local Industry Opportunities



HERITAGE
MINERALS

INTRODUCTION

Heritage Minerals Pty Ltd is a privately held resources company formed to develop the Mt Morgan Gold Copper Project, located in the Rockhampton Region of Queensland

HERITAGE

MINERALS

HERITAGE MINERALS MOUNT MORGAN PROJECT



MT MORGAN HISTORY



1882 to 1886

**IRONSTONE MOUNTAIN
GOLD MINE**

Syndicate created to open
a gold mine

Renamed to Mount
Morgan after the Morgan
member of the syndicate



1886 to 1928

**MOUNT MORGAN GOLD
MINE COMPANY LIMITED**

Underground Mining
methods until 1927 when
fire destroyed
underground workings,
resulting in deliberate
flooding of the
underground workings,
resulting in the company
going into liquidation



1928 to 1990

MOUNT MORGAN LIMITED

Open Cut Mining
Commenced until 1974,
scaling back it's work force
as it reached the end of
the ore body in 1981

Processing tailing from
1982 to 1990



RECENT

QLD GOVERNMENT

Began administration over
the site in 1992

Various exploration have
taken place with
Perilya/Aumin NL in 1992,
Norton Goldfields had
owned the mine and
mining leases from 2007



TODAY

HERITAGE MINERALS

Commenced exploration
2019, and completed
Feasibility Study

Project Funding secured
(Federal, Secondary &
QLD Govt Grant) and first
sod turned to commence
project in June 23

PROJECT UPDATE

- First Sod turned in June 2023
- Completion of the project admin area.
- Commencement of earthworks to complete the access road and required civil works on site.
- Appointment of EPCM has been completed
- Second Community update was held back in late July
- Site activities will start to ramp up over the coming weeks/months



AUSTRALIAN INDUSTRY PARTICIPATION (AIP) PLAN

What is the AIP Plan?

Australian Industry Participation (AIP) requirements aim to ensure full, fair and reasonable opportunities for Australian industry to bid for the supply of goods and/or services to compete for work in major projects.

Why do we have an AIP Plan?

The AIP requirement includes work in major public and private projects in Australia, and procurements or projects receiving Australian Government funding of \$20 million or more. The decision on whether an AIP plan will apply to a project is determined by the AIP Authority within the Department of Industry, Science, Energy and Resources



Australian Government
**Department of Industry,
Science and Resources**

AUSTRALIAN INDUSTRY PARTICIPATION (AIP) PLAN

How is Heritage Minerals measured on a successful AIP Plan?

Heritage Minerals needs to be able to show evidence they have engaged in the following areas:

1. Engagement & Communication
2. AIP Training
3. Equal Bid Timeframes
4. Building Australia Capability
5. Capability Development
6. Global Supply Chain Integration

Additional information on AIP Plan?

<https://www.industry.gov.au/major-projects-and-procurement/australian-industry-participation>

OPPORTUNITIES

- Package 2 – SMP Contractor (Structural, Mechanical and Piping Implementation)
- Package 3 – EIC Implementation Contractor
- Package 4 – Concrete Services
- Package 6 – Steel Fabrication
- Other Packages/Opportunities will be available these will be advised and released later

OPPORTUNITIES CONT

Package 2 – SMP (Structural, Mechanical and Piping Implementation) Contractor

- Site-based labour, construction equipment, consumables, small tools, PPE, supervision & field management for the assembly and installation of steel structure, mechanical equipment and piping in accordance with company safety regulations and requirements.
- Touch-up painting in accordance with specification.
- Handling & unloading of equipment.
- Warehousing.
- Inspection & testing.
- Quality Assurance and documentation.
- Mark-up drawings to reflect as built condition.
- Performing pre-commissioning for all equipment.

OPPORTUNITIES CONT

Package 3 – EIC Implementation Contractor

- Site-based labour, construction equipment, consumables, small tools, PPE, supervision & field management for the installation of pre-fabricated MCC and Control Room, switchgear, HV & LV cable routing, connection & termination, cable ladder & conduit, earthing, plant lighting, plant control system, instrument cables, tubing & support materials.
- Handling & unloading of equipment.
- Warehousing.
- Inspection & testing.
- Quality Assurance and documentation.
- Mark-up drawings to reflect as built condition.
- Performing pre-commissioning for all equipment

OPPORTUNITIES CONT

Package 4 – Concrete Services

- Site-based labour, construction equipment, consumables, small tools, PPE, supervision & field management for the installation structural concrete including footings, pedestals, ring beams, walls, floor slabs & blinding
- Excavation to establish foundations and backfill with suitable material
- Inspection & testing.
- Quality Assurance and documentation.

OPPORTUNITIES CONT

Package 6 – Steel Fabrication

- Supply and fabrication of structural steel and platework to provided designs and specifications (Carbon and stainless steel).
- Steel protective coatings to provided specification (Painted and galvanised)
- Chute lining supply and installation
- Inspection & testing.
- Quality Assurance and documentation.

Other packages/Opportunities will be available

EXPRESSION OF INTEREST (EOI)

What is an EOI?

An EOI = Expression of Interest

Why do we need to do an EOI?

We require an EOI to help us prequalify vendors before the RFQ process.

What information is required for the EOI?

We request the following information:

1. Company name, company ABN, contact person's name, email and phone number;
2. Proposed methodology of completing the works;
3. Capability statement, including direct labour, subcontractors;
4. Previous similar experience;
5. Current accreditations including the Work, Health and Safety (WHS) accreditation;
6. Company's current local employment engagement and proposed involvement in the contract execution;
7. Company's financial statement.
8. How you found this EOI? Eg; Website/ Advance Rockhampton/Direct invitation

REQUEST FOR QUOTE (RFQ)

What is an RFQ?

An RFQ = Request for Quote

Why do we need to do an RFQ?

We require an RFQ, so we can collate and evaluate both technically and commercially the information required to award a package to the relevant vendor that fits our requirements.

What information is required for the RFQ?

We request the following information; however this will vary from package to package

1. Capability Statement
 - Schedule
 - Manning
2. Insurances
3. Full detailed Quote
4. Safety Management

ANNOUNCEMENT

We are pleased to announce that we will be releasing the following packages tomorrow.

26th OCTOBER 2023

Package 2 – SMP Contractor (Structural, Mechanical and Piping Implementation)

Package 3 – EIC Implementation Contractor

Package 4 – Concrete Services

Package 6 – Steel Fabrication

THANK YOU



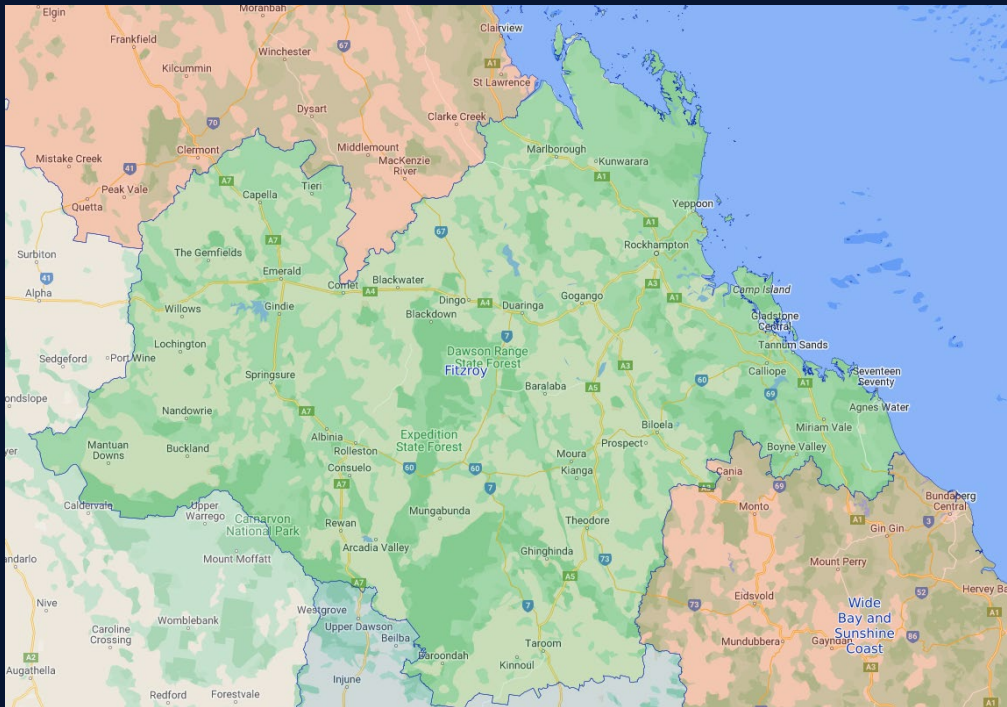
Programs and Support to Develop Your Workforce

Anthony Clements – Employment Facilitator - Local Jobs - Fitzroy

Anthony.clements@fitzroyef.com.au | 0439 305 683



Programs and Support to Develop Your Workforce



Programs and Support to Develop Your Workforce

Labour Market

August 2023

Population (15+)

191,400

Employment

126,200

Unemployment rate

5.9%

Employment to
population ratio (15-
64)

76.7%

Participation rate
(15+)

70.1%

Youth unemployment
rate

10.4%

Programs and Support to Develop Your Workforce

Workforce Australia

Fitzroy	Indigenous	People with Disability	Youth U25	Mature Aged 50+	Parents	Long Term Participation 12+ Months	Female	Male
10,215	3,045	2,785	2,010	2,435	3,090	7,610	5,885	4,335
	29.8%	27.3%	19.7%	23.8%	30.2%	74.5%	57.6%	42.4%

LGA Totals

Participant LGA	Total Workforce Australia	Indigenous	People with Disability	Youth U25	Mature Aged 50+	Parents	Long Term Participation 12+ Months	Female	Male
Gladstone	3,360	20.2%	28.6%	20.1%	23.5%	30.5%	73.5%	57.3%	42.7%
Livingstone	1,005	14.9%	28.9%	12.9%	35.8%	25.9%	72.1%	59.2%	40.8%
Rockhampton	4,125	33.8%	27.6%	20.8%	21.6%	30.8%	75.4%	57.2%	42.8%

Programs and Support to Develop Your Workforce

Workforce Australia Service Providers

Workforce Australia Employment Services providers help candidates look for work and develop their skills to become job-ready.

Transition to Work

Transition to Work is for disadvantaged young people aged 15 to 24 who need further education or to build skills and confidence to get a job.

ParentsNext

ParentsNext is a pre-employment program that helps parents and carers plan and prepare for work before their youngest child starts school.

Disability Employment Services

Disability Employment Services (DES) – Employment Support Service is for people who have a permanent disability, illness or injury. It gives you long-term, regular ongoing support to find and keep a job.

Disability Management Services

Disability Employment Services (DES) – Disability Management Service is for people who have a disability, illness or injury who need occasional support to find and keep a job.

Programs and Support to Develop Your Workforce

Pre-Employment/ Upskilling Programs

Local Jobs

- **Local Recovery Fund** – \$11,000 - \$220,000 gst inc.

Activities designed to address employment and training priorities and identify opportunities to better skill individuals to meet local employer demand.

- **National Priority Fund** - \$220,000 - \$1,100,000 gst inc.

Part of the Local Jobs program, is designed to help address structural and other barriers to employment faced by people in our communities and facilitate job creation.

Now Currently Open ! – Closes 30 November 2023

Programs and Support to Develop Your Workforce

Federally Funded

- Launch into Work - Supports the delivery of pre-employment projects. These projects prepare eligible individuals for specific entry-level roles within a business.
- Workforce Specialists - Develop and deliver strategic projects to meet the workforce needs of identified industries and occupations, connecting them to eligible individuals in Workforce Australia.

Programs and Support to Develop Your Workforce

Queensland Government Govt.

- Construction Skills QLD

CSQ is an independent, not-for-profit, industry-funded body supporting employers, workers, apprentices, trainees and career seekers in the building and construction industry.

- Skilling Queenslander's for Work

Assists disadvantaged Queenslanders to gain skills, qualifications, and experience to enter and stay in the workforce.

- Back To Work

- Back to Work Incentives Payments
- Harrison Tool for Retention
- Small Business Support Pool
- Small Business Short Courses
- Pre-Employment support program
- C3G Plus

- Other grants etc.

Programs and Support to Develop Your Workforce

- There is now a lot of opportunity to create a specific tailored program/activity aligned with your organisation or industry to train/upskill jobseekers and effectively grow your own workforce.
- Tap into what is already going on in the region in regard to programs already running.
- Be proactive around solutions not reactive.

Programs and Support to Develop Your Workforce

Contact Details:

Anthony Clements
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0439 305 683
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